

VIRGINIA TOBACCO REGION REVITALIZATION COMMISSION

701 East Franklin Street, Suite 501

Richmond, Virginia 23219

IN RE: SOUTHWEST VIRGINIA COMMITTEE

January 8, 2024

2:02 p.m.

HEARD BEFORE: The Honorable James Morefield,
Vice-Chair

Delta Hotels by Marriott, Richmond

Kanawha Ballroom

555 East Canal Street

Richmond, Virginia 23219

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1 APPEARANCES:

2 Delegate James 'Will' Morefield, Vice Chair,
3 Presiding

4 Edward Blevins

5 Gretchen Clark

6 Amanda Cox

7 Delegate Terry G. Kilgore

8 Charles Green

9 William Pace

10 Sandy Ratliff

11 Sarah Wilson

12 ABSENT

13 Julie Hensley
14 Senator John Edwards
15 Delegate William Wampler

16 COMMISSION STAFF

17 James E. Campos

18 Stephen Versen

19 Vicki Humphreys

20 Stephanie Kim

21 Sara Williams

22 Sarah Capps

23 Jordan Butler

24
25

1 COMMISSION STAFF (con't.):

2 Jerry Silva

3 Suzette Patterson

4 Emily Van Pelt

5 Adrian Counts

6 Hannah Franke-Fuller

7 Joyce Knight

8
9 COUNSEL FOR COMMISSION

10 Elizabeth Myers

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13 CERTIFIED COPY
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Adjournment

1 (The Southwest Virginia Committee meeting
2 commenced at 2:02 p.m., and the agenda commenced as
3 follows:)

4
5 DELEGATE MOREFIELD: Good afternoon
6 and welcome. I now call the Southwest
7 Committee meeting to order. Now we will
8 take roll call.

9
10 MR. VERSEN: Good afternoon,
11 everyone. Just a note, please announce
12 yourself before speaking so the Court
13 Reporter knows and use the microphone up so
14 she can hear you.

15 And when you're done speaking,
16 make sure to turn the microphone off so we
17 don't hear unintended parts of the
18 conversation. Thank you. Time to call the
19 roll. Delegate Morefield.

20
21 DELEGATE MOREFIELD: Here.

22 MR. VERSEN: Julie Hensley. No. response.
23 Edward Blevins.

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MR. BLEVINS: Here.

MR. VERSEN: Gretchen Clark.

MS. CLARK: Here.

MR. VERSEN: Amanda Cox.

MS. COX: Here.

MR. VERSEN: Senator Edwards.

SENATOR EDWARDS: No response.

MR. VERSEN: Delegate Kilgore.

DELEGATE KILGORE: Here.

MR. VERSEN: Charles Green,
representing Secretary Lohr.

MR. GREEN: Here.

MR. VERSEN: William Pace.

1 MR. PACE: Here.

2
3 MR. VERSEN: Sandy Ratliff.

4
5 MS. RATLIFF: Here.

6
7 MR. VERSEN: Delegate Wampler.
8 No. Response. Sarah Wilson.

9
10 MS. WILSON: Here.

11
12 MR. VERSEN: We have a quorum.

13
14 DELEGATE MOREFIELD: Okay, thank
15 you. Now, do I have a motion for the
16 approval of the October 12th, 2023 minutes?

17
18 DELEGATE KILGORE: Terry Kilgore,
19 so move.

20
21 DELEGATE MOREFIELD: We have a
22 motion. Do I have a second?

23
24 MR. BLEVINS: I'll second.

1 DELEGATE MOREFIELD: We have a
2 motion and a second. All in favor, say aye.

3
4 COMMITTEE MEMBERS: Aye.

5
6 DELEGATE MOREFIELD: Aye. All
7 opposed? Okay, now on to public comment.
8 Do we have any members from the public that
9 would like to make a comment?

10 Do we have any members online
11 that want to make a comment? Okay, there is
12 no public comment. Now, on to the grant
13 projects. Ms. Sara Williams.

14
15 MS. WILLIAMS: Hey. Good
16 afternoon. The Commission received 18
17 applications by the October 10th deadline.
18 We did receive one additional application
19 that was submitted at this Committee's
20 invitation.

21 And then we had one
22 application that ended up withdrawing during
23 the review process. So if it's okay, I
24 thought we could go through these by
25 investment categories. Does that work?

1 DELEGATE MOREFIELD: Go ahead.

2
3 MS. WILLIAMS: Yes, sir. So the
4 first project is No. 4190, Appalachian
5 Sustainable Development, ASD Agricultural
6 Campus site development plan requesting
7 \$39,000.00.

8 Commission funds will be used
9 for planning documents, A&E-type stuff,
10 preliminary engineering reports, development
11 of an operating plan.

12 The -- the facility, when it's
13 constructed, will be a 17-acre campus
14 located in Bristol. They purchased the
15 property in September 2022.

16 It will eventually host a
17 number of -- of AG-related things, food hub,
18 greenhouses, workforce development
19 facilities -- all sorts of things.

20 In addition to the amount
21 requested for the planning activities, they
22 have requested support for three existing
23 staff positions. That was the CEO, the
24 marketing lead and director of
25 communications, as well as travel and

1 supplies. Commission policy states that
2 operational expenses, such as salaries, can
3 only be supported for new activities or new
4 positions in the start-up period.

5 And we consider that start-up
6 period to be no more than three years. So
7 for that reason, only the contractual
8 portion of the request can be recommended
9 for funding.

10 And so staff recommends an
11 award of \$29,435.00 or 50% of third party
12 contractual expenses, contingent on securing
13 full matching funds for the project.

14
15 DELEGATE MOREFIELD: Okay. Do we
16 have any questions from the Committee?
17 Okay.

18
19 MS. WILLIAMS: Next is No. 4195,
20 that's Grayson County. Gold Hill Farm
21 Cidery requesting \$50,000.00. The funding
22 requested support the purchase of equipment
23 to establish a cidery in Grayson County.
24 The -- the owners are currently producing
25 cider. And this will give them the

1 opportunity to establish a permanent
2 location in the county. They plan to buy
3 fruit from a variety of regional growers.
4 They have some large orchards they're going
5 to be buying from. They have some smaller
6 family farms and then they have --

7
8 MS. HUMPHREYS: Push the button and
9 -- there you go. Push the button and hit
10 talk.

11
12 MS. WILLIAMS: I think I -- I think
13 I hit it. It's back on now. And then they
14 have just hobby growers and such that they
15 can buy for. And the amount of revenue
16 earned by each of those growers really
17 depends on the size of their operation.

18 Some, you know, can earn as
19 much as \$14,000.00, while your hobby -- you
20 know -- growers will certainly earn much
21 less.

22 So the equipment, they've
23 requested 25% of the cost of equipment such
24 as an apple press, tanks, pumps, cold
25 storage, fork lift, tractor. Under

1 Commission's agribusiness investment
2 category, privately owned value-added
3 processing facilities are eligible to
4 receive funding to support 25% of total
5 equipment costs.

6 And so, the staff recommends
7 an award of \$50,000.00 to support up to 25%
8 of approved equipment purchases contingent
9 on the executive director's approval of
10 final third party performance agreements.

11
12 DELEGATE MOREFIELD: Okay, thank
13 you. Do we have any questions from the
14 Committee? All right. Go ahead.

15
16 MS. WILLIAMS: Number 4192, Lee
17 County Livestock Association Forage
18 Production Initiative for Southwest Virginia
19 requesting \$525,000.00. This is a request
20 for a cost-share program to serve 13
21 southwest counties.

22 The proposed program will
23 support the purchase of eligible production
24 equipment, construction of hay storage
25 structures and permanent and temporary

1 fencing to facilitate rotational grazing
2 opportunities. Let's see -- the program
3 that was described in the application
4 requested 33% cost-share up to a \$10,000.00
5 limit.

6 That \$10,000.00 limit is
7 extremely high relative to the limits of
8 other cost-share programs that we have
9 funded over the years.

10 For example, there is a
11 similar program currently underway in
12 southern Virginia with a limit of \$5,000.00.
13 So we really do try to keep the cost-share
14 opportunities as equal as we can across the
15 regions.

16 And so one of the suggestions
17 we had was that that cost-share limit be
18 reduced to \$5,000.00. Additionally, you'll
19 see that the overall request, the
20 recommended amount has been cut in half.

21 And that is because what we
22 have found over the years is that some cost-
23 share programs prove to be extremely popular
24 and the funds are allocated very, very
25 quickly, and there is a waiting list. Or

1 you may have a program where, for whatever
2 reason, there isn't a lot of interest.
3 There's not a lot of participation. And
4 those funds can sit there, you know, for up
5 to three years -- the grant period.

6 And they're really just not
7 being put to use. So you know, for example,
8 we just closed a grant -- a cost-share grant
9 that -- that de-obligated about \$500,000.00
10 of their award, which is -- was like 570.

11 So we thought it was best to
12 award initially a smaller amount, but then
13 determine the amount of interest. If there
14 is a great deal of interest and they quickly
15 allocate the funding and have a waiting
16 list, they are welcome to submit for a Phase
17 II application to continue the program.

18 Staff recommends an award of
19 \$262,500.00 to support cost-share payments
20 for 33% of total expenditures up to a
21 \$5,000.00 limit for each participant.

22
23 DELEGATE MOREFIELD: Okay, thank
24 you. Any questions from the Committee?
25

1 MR. BLEVINS: Mr. Chairman.

2
3 DELEGATE MOREFIELD: Yes, sir.

4
5 MR. BLEVINS: I have a question.

6
7 DELEGATE MOREFIELD: Yes, sir.

8
9 MR. BLEVINS: I was just curious
10 what are the eligibility guidelines that
11 were used. Do you know if -- will the
12 extension regulate and administer that or...

13
14 MS. WILLIAMS: They will. They
15 will. So the Feeder Cow Association is the
16 applicant, but all of those cost-share
17 programs are actually administered through
18 the extension offices in the counties.

19 I believe one thing that was
20 noted was that the extension agent would
21 have to approve the fencing plan, which was
22 important to us.

23 We wanted to understand that
24 the fencing was actually being used for the
25 purposes it was intended to by the program.

1 And so, we were comfortable having that
2 additional level of oversight. Those agents
3 -- some of them have administered every
4 cost-share program we've done in Southwest
5 Virginia. They are well qualified to help
6 with this.

7
8 MR. BLEVINS: Well, one reason I
9 bring that up is, you know, I noticed your
10 comments about the lack of participation for
11 some of these programs, and you're right.

12 But I think one thing that
13 might be effecting that is the eligibility
14 guidance. I know one particular program
15 comes to mind that was put in place in the
16 past.

17 And the parameters were
18 similar to this program, but it was based on
19 land ownership and not the size and scale of
20 the farming operation.

21 So I -- I think it's important
22 to know what the eligibility guidelines are
23 for the project.

24
25 MS. WILLIAMS: So the eligibility

1 guidelines, they do send us a draft of what
2 those program guidelines are. For the most
3 part, those guidelines are created by the --
4 you know, usually the head agent that's
5 going to be administering it. There's a lot
6 of overlap, though, between programs --

7
8 MR. BLEVINS: Yeah.

9
10 MS. WILLIAMS: -- and things. I
11 would say if -- if you see something that
12 you think is, you know, maybe a little too
13 prohibitive or maybe opens it up too much,
14 you know, certainly let us know so we can
15 communicate that to the program. We like to
16 help finalize those guidelines before --
17 before they go out.

18
19 MR. BLEVINS: I certainly wouldn't
20 want to make the requirements so easy or set
21 the bar too low. But by the same token, we
22 had a lack of participation in last
23 December's growers because we may have --
24 the bar may have been set too high in the
25 eligibility guidelines. So if you think we

1 will have the opportunity to -- through
2 this?

3
4 MS. WILLIAMS: Today --

5
6 MS. HUMPHREYS: We can make a
7 contingency at the review.

8
9 MS. WILLIAMS: Yeah. We can create
10 a contingency that we review the guidelines
11 before they proceed.

12
13 MR. BLEVINS: Okay.

14 MS. WILLIAMS: And then, you know,
15 we do have the draft in the application. If
16 you haven't had a chance to look at that, we
17 can make sure you see it and, you know, help
18 us to identify anything that might be an
19 issue.

20 MR. BLEVINS: Thank you.

21 DELEGATE MOREFIELD: Okay, thank
22 you. Any further questions? All right.
23 Ms. Williams.

24 MS. WILLIAMS: Okay. Next is 4201,

1. Tazewell County IDA, Ponderosa 2 requesting
2. \$100,668.00. This project is one that
3. should be familiar to most of you.

4. You may remember in October,
5. the -- this committee approved a \$979,000.00
6. grant to the county to support 50% of the
7. cost to construct the meat processing
8. facility.

9. This application assists Blue Ridge Butchery
10. who is the private operator that will
11. move into that facility, with the costs of
12. purchasing the equipment.

13. The lease agreement between the
14. operator and the county requires that the
15. operator purchase all of the equipment. So
16. this is a way that we can also support the
17. project on the operator's side.

18. Private operators are eligible
19. for up to 25% of equipment costs. The
20. applicant identified a little over
21. \$400,000.00 of equipment. And so the
recommendation is for 25% of that. The

1 staff recommends an award of \$100,668.00 to
2 support 25% of equipment purchases,
3 contingent on securing the necessary
4 matching funds and the TRRC Executive
5 Director's approval of the final third-party
6 performance agreement.

7
8 DELEGATE MOREFIELD: Okay. Any
9 questions from the Committee? No questions.

10
11 DELEGATE KILGORE: I don't have a
12 question. But I want to ask a quick -- a
13 general question.

14
15 DELEGATE MOREFIELD: Yes. Yes,
16 sir.

17 DELEGATE KILGORE: Are we going to
18
19 go ahead and vote on these first or are we
20 going to wait to get them all, you know,
21 assessment for the general --

22
23 DELEGATE MOREFIELD: For the sake
24 of time, I was just going to make a
25 recommendation that we accept them all, as

1 long as there are no objections from anyone.
2 Then we accept the Committee recommendations
3 in a block.

4
5 DELEGATE KILGORE: All right.

6
7 DELEGATE MOREFIELD: Okay.

8
9 DELEGATE KILGORE: That's fine.

10
11 DELEGATE MOREFIELD: That's if
12 there's -- if there's --

13
14 MR. PACE: Mr. Chairman?

15
16 DELEGATE MOREFIELD: Yes, sir.

17
18 MR. PACE: Will Pace. I'm going to
19 make that motion. I move we approve all
20 four projects under Agribusiness projects as
21 written in staff in block.

22
23 DELEGATE MOREFIELD: Okay. We have
24 a motion. Do we have a second?

1 DELEGATE KILGORE: Second.

2
3 DELEGATE MOREFIELD: -- second?

4
5 DELEGATE KILGORE: Second.

6
7 DELEGATE MOREFIELD: We have a
8 motion and a second. All in favor, say aye.

9
10 COMMITTEE MEMBERS: Aye.

11
12 DELEGATE MOREFIELD: All opposed?
13 Okay. Now on to Business Development.

14
15 MS. WILLIAMS: Business
16 development. The first application is No.
17 4193. It's from the City of Galax for a
18 Project Light Community Center and Business
19 Incubator. They've requested \$74,000.00.

20 The funding requested here is
21 to support last dollar expenses for the
22 redevelopment of a building located in
23 downtown Galax. This project is extremely
24 well leveraged. There is \$1M DHCD
25 industrial revitalization fund award and

1 \$500,000.00 grant from ARC that is committed
2 to the project. The City of Galax and the
3 Galax IDA have also invested significantly
4 in this project. Like many projects, the
5 bids came in just a little bit higher than
6 expected.

7 And so, the Commission funds
8 would be used to add back a few of those
9 items that initially had to be removed
10 because the bids were higher.

11 Those were some window
12 replacements, some new sidewalk and paving
13 improvements. We recently learned from the
14 applicant that there may be portions of the
15 road that need to be replaced.

16 And so the Commission funds
17 would be able to help meet the needs for
18 those activities. When the project is
19 complete, it will -- it'll have a commercial
20 kitchen primarily to be used, it seems, for
21 a soup kitchen that is located there.

22 The God's Storehouse Soup
23 Kitchen leases -- will lease that facility.
24 They will also do literacy education,
25 addiction recovery services, a whole variety

1 of things which are not really an investment
2 category for us. But the portion we were
3 really interested in is the 10 business
4 incubator office spaces that will be created
5 here.

6 The application did a great
7 job of documenting the huge need for
8 additional office space, incubator-type
9 office space in the Galax community.

10 In particular, Crossroads
11 Institute -- there were letters from there
12 saying they are full. They get, you know,
13 requests all the time.

14 They have to turn them away
15 because the office space just simply doesn't
16 exist. So that was the piece of the project
17 we were especially interested in.

18 Staff recommends an award of
19 \$74,000.00 to support property improvements
20 for Project Light conditioned upon the Grant
21 Director's approval of a final project
22 scope, identifying the use of Commission
23 funds and God's Storehouse Soup Kitchen
24 achieving good standing with the State
25 Corporation Commission.

1 DELEGATE MOREFIELD: Okay, thank
2 you. Any questions from the Committee?
3 Okay, no questions.
4

5 MS. WILLIAMS: Number 4184, Theatre
6 Guild of Buchanan County, renovations and
7 improvements at the CAM requesting
8 \$485,000.00.

9 Commission funds are requested
10 for property improvements for the Community
11 Arts Main Stage, the CAM, Theatre in Grundy,
12 Virginia. The grant will help the CAM
13 continue to develop into a fully functioning
14 theatre.

15 It opened in 2021 and it had a
16 very positive impact on the Grundy
17 community. There were multiple letters of
18 support provided from businesses who had
19 benefited from the shows and the activity at
20 the CAM.

21 You know, restaurants, food
22 trucks, caterers -- businesses that have
23 been able to supply, you know, costumes and
24 shirts and lighting and electronics and all
25 the things that go into operating a theatre,

1 and -- and offering amenities to those who
2 attend the shows there. What we found
3 particularly interesting is that the
4 marketing plan has a whole section focused
5 on partnering with tourism businesses.

6 Tourism businesses in Buchanan County are
7 expected to double in the next three years.

8 That's largely due -- from the
9 outdoor recreation opportunities, Spearhead
10 Trails in particular. The CAM already has a
11 partnership in place with Southern Gap
12 Outdoor Adventures where their visitors will
13 have a chance to purchase tickets to the
14 show.

15 Which I felt was a really
16 clever idea to -- to get those visitors out
17 of the camp and into the community to -- to
18 enjoy the shows.

19 But also to eat in the
20 restaurants and to do all those things that
21 allow them a chance to spend money while
22 they're in Grundy.

23 You will notice that the
24 recommended amount is less, and that is
25 because a large part of the match that was

1 presented in the original application
2 represented the value of the recently
3 donated building. Unfortunately, a building
4 donation is -- is considered in-kind match.
5 And the Commission's match policy limits
6 that to no more than 25% of the total match.

7 So we had to take a look at
8 all the match that had been presented to us.
9 And we determined that \$317,000.00 was the
10 appropriate combination of cash match and
11 the allowable in-kind. So staff recommends
12 an award of \$317,000.00.

13
14 DELEGATE MOREFIELD: Okay, thank
15 you. Do we have any questions from the
16 Committee? Okay, that completes --

17
18 DELEGATE KILGORE: I'll make a --
19 make a motion that we approve the -- this is
20 Terry Kilgore. I make a motion that we
21 approve, in the Business Development, 4193
22 and 4184 according to staff recommendations.

23
24 DELEGATE MOREFIELD: Do we have a
25 second?

1 MR. PACE: Second.

2
3 DELEGATE MOREFIELD: We have a
4 motion and a second. All in favor, say aye.

5
6 COMMITTEE MEMBERS: Aye.

7
8 DELEGATE MOREFIELD: All opposed?
9 Okay, now on to other economic development.

10
11 MS. WILLIAMS: There is one
12 application submitted under economic
13 development. This is number 4188,
14 Appalachian Highlands Community Dental
15 Center.

16 Appalachian Highlands
17 Community Dental Center clinic expansion 2,
18 they have amended the request to request
19 \$178,070.00.

20 The reason for that amendment
21 is that they would like to use Commission
22 funds to purchase a piece of equipment that
23 allows them to produce dentures and dental
24 veneers at a much reduced cost over other
25 methods. The original budget asked us for

1 100% of that. The match was to be
2 construction funding for the recently
3 completed facility expansion there.
4 Unfortunately, construction is complete so
5 those -- those funds are no longer eligible
6 to match the Commission request.

7 We require that matching funds
8 be spent concurrently with Commission funds.
9 So when we notified the applicant of that
10 issue, they chose to reduce the request
11 amount.

12 They do have money from
13 private foundations for the other 50%. The
14 bigger issue for this one is that despite
15 the wonderful work that the clinic does --
16 and there is absolutely no doubt that there
17 is a huge need for dental providers, dental
18 services in Southwest Virginia.

19 The application presented
20 primarily health outcomes, which do not
21 align with any of our investment categories
22 or our current strategic plan.

23 So it's very hard for us to
24 evaluate this based on that fact, that what
25 they accomplished just doesn't fit our

1 program. When we communicated this to the
2 applicant, he was able to provide some
3 examples that the clinic -- because it -- if
4 offers residency opportunities -- is a
5 recruitment tool to draw new dental
6 providers to the region.

7 And -- and he did say there
8 were, I think, two of the last maybe 15
9 actually ended up staying in the region --
10 taking over or joining existing practices.
11 And that's very positive information.

12 That's a great trend, but what
13 we still didn't see was that recruitment was
14 really a -- a set objective of the clinic.
15 It seems, you know, maybe an indirect
16 benefit.

17 But we didn't see that direct
18 correlation between the clinic and
19 recruiting dentists to the region. This was
20 a -- this was a tough one. So staff
21 recommends no award.

22
23 DELEGATE KILGORE: Can I ask a
24 question? I mean, is --
25

1 DELEGATE MOREFIELD: Yes.

2
3 DELEGATE KILGORE: And I mean,
4 Senator Pillion this is near and dear to
5 him. And he -- he contacted me last night
6 on his way back from an opioid abatement
7 somewhere in New Orleans, I think.

8 But he was telling -- he said
9 that he basically, and I don't know if they
10 told you this, that they really are -- you
11 know, if you get into a residency program,
12 that's how that you come to like the area.

13 And -- and a lot of them will
14 stay once they get in. And he says there's
15 a big need there. And I didn't know if they
16 had talked to you about that, that they are
17 trying to recruit a lot of residency.

18 And -- and if I understand
19 you, they reduced it by half, the number
20 from \$365,000.00 to \$178,000.00?

21
22 MS. WILLIAMS: They did. They did,
23 and they have private foundation money to
24 cover that other half. We -- we did get
25 just, you know, some information where they

1 -- they said, you know, the current
2 residential class, I think, two had already
3 had interviews in the region. They told us
4 a little bit about the plans to expand the
5 residency program, which made us wonder if
6 maybe that's something we could support
7 under competitive education.

8 We really tried to find a way
9 for this to fit. But ultimately, it's
10 primarily the health outcomes -- which are
11 -- their outcomes are wonderful.

12 There's no doubt this is a
13 project that does very good work in
14 Southwest Virginia. We just had to look at
15 it that -- you know, you get down to it,
16 those outcomes don't align with our
17 investment categories.

18
19 DELEGATE MOREFIELD: Do we have any
20 further questions.

21
22 MS. CLARK: Mr. Chairman.

23
24 DELEGATE MOREFIELD: Yes, ma'am.

25

1 MS. CLARK: Sara, could we look at
2 that with competitive education? It could
3 -- I mean, could we look at the outcomes
4 with the residency program and bringing
5 folks into the region.

6 And maybe some workforce
7 development piece to -- to be supportive on
8 some level if we can't with the equipment
9 purchase?

10
11 MS. WILLIAMS: That is what we had
12 suggested to him, that he may consider
13 withdrawing from this round, and
14 resubmitting to the education round.

15 And we could -- we would
16 certainly be happy to work with him on how
17 we could fit that into the program. I don't
18 know -- there may be a timing issue for
19 that.

20 I don't know when they need
21 this equipment in place. And you know,
22 those projects are approved in the fall --
23 so that would be September or even October.

24
25 DELEGATE MOREFIELD: Thank you. Do

1 we have any further questions?

2
3 MR. PACE: I'll take a shot, why
4 not? Okay. I've been -- I've been
5 pondering this. But Will Pace,
6 Mr. Chairman. Parliamentary inquiry.

7
8 DELEGATE MOREFIELD: Yes, sir.

9
10 MR. PACE: Is it theoretical that
11 we can refer this matter, postpone it, and
12 refer it to the education committee for
13 future reference?

14
15 DELEGATE MOREFIELD: I -- I do
16 believe that we -- we can do that. I'm
17 worried, though, if staff would have enough
18 time to fully vet that with the Education
19 Committee beforehand, and the chair of the
20 Education Committee. But I'll leave that to
21 staff.

22
23 MR. PACE: Thank you.

24
25 DELEGATE KILGORE: Are you --

1 Mr. Pace, are you talking about the one that
2 meets -- the education -- does that meet
3 tomorrow?

4 MR. PACE: No.

5 MS. WILLIAMS: No.

6 MR. PACE: I'm talking --

7 DELEGATE KILGORE: Oh, okay.

8 MR. PACE: No. I'm not talking
9 tomorrow, no. I'm --

10 DELEGATE KILGORE: Oh.

11 MR. PACE: Mister -- to Delegate
12 Kilgore, I'm referring to is -- of course,
13 there wouldn't be enough time tomorrow to do
14 it at all.

15 DELEGATE KILGORE: Right, right.

25

MR. PACE: I'm suggesting maybe we

1 have our next meeting -- June, I'm assuming,
2 maybe -- so the next meeting possible. I'm
3 just -- maybe as an alternative. Because I
4 know, as you've said, Delegate Kilgore, this
5 is near and dear to Senator Pillion's heart.
6 And I don't want to break his heart by any
7 means.

8
9 DELEGATE KILGORE: Yeah. Me,
10 either.

11
12 MR. PACE: So I'm trying to find a
13 solution here that may be amenable to the
14 Commission and the Committee and staff.

15
16 DELEGATE KILGORE: Mr. Chairman,
17 what I'd like to suggest is just go ahead
18 and get through these. And then see -- kind
19 of maybe come back and discuss it here in a
20 little bit. Let's get through what we got.

21
22 MS. RATLIFF: Mr. Chair, I've got
23 --

24
25 DELEGATE MOREFIELD: Yes, ma'am.

1 MS. RATLIFF: I've got one
2 question. Sandy Ratliff. Is there a way
3 that we could -- if we were to approve the
4 \$178,000.00, could we put a contingent that
5 they show us proof of how they are trying to
6 do the residency and to recruit? So that
7 they're not out on a limb, but we're trying
8 to meet their needs.

9
10 MR. VERSEN: We -- we can do that.
11 That would be at the discretion of the
12 Committee. And we can certainly give the
13 staff the discretion to make the final
14 decision if the organization is able to
15 prove that.

16
17 MR. PACE: Mr. Chairman, we can
18 postpone this matter temporarily until the
19 end of the meeting.

20
21 DELEGATE MOREFIELD: Okay. I don't
22 think that requires a motion, but -- so we
23 can go on to the next application. Thank
24 you.

1 MS. WILLIAMS: Okay. Now we will
2 move on to the sites and infrastructure
3 portion. The first application there is No.
4 4196, Mount Rogers Regional Partnership,
5 Mount Rogers Regional Site Identification
6 and -- and Evaluation Process requesting
7 \$140,000.00. This is for 50% of the cost to
8 do a regional site study. The study would
9 focus primarily on sites of 100 acres or
10 larger.

11 The sites that can be
12 developed in this size range are very
13 limited in Southwest Virginia. There's also
14 a chance that they may not find the -- you
15 know, they want 10 sites.

16 They may not be able to find
17 10. They may have to look at some smaller
18 sites. The issue is that their three
19 largest sites -- and that would be Pathway
20 Park in Smyth County, Progress Park in Wythe
21 County and Wildwood in --

22
23 MR. BLEVINS: Carroll.

24
25 MS. WILLIAMS: -- Carroll County.

1 They are very popular sites. They get a lot
2 of interest. I think, you know, one of
3 those has an active prospect. Once those
4 sites are -- are filled, there's really
5 nothing else developed behind it.

6 And so this is the first step
7 for them to start to -- to think, okay, once
8 we've accomplished. But we wanted to keep
9 our existing sites. Where can we go next?

10 And so staff recommends an
11 award of \$140,000.00 to support 50% of the
12 cost of a regional site study contingent on
13 securing full matching funds for the
14 project.

15
16 DELEGATE MOREFIELD: Okay, thank
17 you. Any questions from the Commission?
18 Yes, sir.

19
20 MR. PACE: Mr. Chairman, one quick
21 question. Regarding the -- this is a
22 curiosity question, though. But the large
23 sites over 100 acres, are those the only
24 three in the MRP region?

1 MS. WILLIAMS: So those sites --
2 not all of them are over 100 acres. We
3 don't have many in southwest, period, that
4 are over 100 acres. Although I think, what,
5 maybe Wildwood is one of the closest that we
6 have to 100 acres.

7
8 MR. PACE: Okay. I'm just curious.
9 Thank you.

10
11 DELEGATE MOREFIELD: Okay, thank
12 you. Any further questions?

13
14 DELEGATE KILGORE: Mr. Chairman, I
15 -- Terry Kilgore. I move that we approve
16 four -- project No. 4196, Mount Rogers
17 Regional Partnership for \$140,000.00.

18
19 DELEGATE MOREFIELD: Okay. And I
20 -- I apologize, but I believe there may have
21 been a misprint. This is listed under
22 Economic Development, but it should be
23 listed under site --

24
25 DELEGATE KILGORE: Oh. Sorry.

1 DELEGATE MOREFIELD: Do you
2 withdraw --

3
4 DELEGATE KILGORE: I withdraw that.
5 Sorry. I was trying to help you out.

6
7 MS. WILLIAMS: We are moving along.
8 Okay, the next one under sites and
9 infrastructure is No. 4189. It's LENOWISCO
10 Planning District Commission speculative
11 data center building at Project
12 Intersection, requesting \$656,416.00.

13 Commission support will be
14 used to construct a 40,000 square-foot shell
15 building designed to support a data center
16 operation at Project Intersection. It will
17 be constructed, as I understand it, as a
18 cold, dark shell.

19 But what that means is that --
20 is that it could also be used for other
21 purposes, such as light manufacturing
22 depending on what the prospect, you know, at
23 the time was looking for. The matching
24 funds for this project are \$1.2M AMLER grant
25 application. That application -- a decision

1 on it is likely several months away. And
2 so, those met -- those funds from AMLER are
3 going to include the money to do the
4 engineering and other tasks and things that
5 have to be completed before construction can
6 take place.

7 So given that a decision on
8 AMLER is quite ways off and that that money
9 has to be there before our money really can
10 be used, we thought a better approach would
11 be to table this until that decision is
12 known. And so staff recommends that this
13 request be tabled.

14
15 DELEGATE MOREFIELD: Any questions
16 from the Committee? No questions, thank
17 you.

18
19 MS. WILLIAMS: Next we have 4185,
20 LENOWISCO Planning District Commission,
21 20,000 square-foot building at Project
22 Intersection requesting \$800,000.00.

23 So this project develops Pad
24 1A at Project Intersection. The project we
25 just talked about was Pad 1B. So on Pad 1A,

1 they would like to use our funds to do some
2 site work related to then building a 20,000
3 square-foot building.

4 The building will be paid for
5 -- the majority of the project, really, will
6 be paid for with \$1.36M loan from the --
7 from VCEDA.

8 Commission funds will be used
9 for site development such as grading,
10 asphalt, concrete. This project -- the
11 building that is proposed here is needed to
12 serve an active prospect for the site.

13 That prospect has given them a
14 deadline of January 2025 to be able to move
15 into that building. And so, it is quite
16 time-sensitive.

17 And I believe a decision is
18 expected very soon for that prospect. Staff
19 recommends an award of \$800,000.00
20 contingent upon -- yes, acquisition of full
21 matching funds to support the project.

22
23 DELEGATE MOREFIELD: Okay. Do we
24 have any questions from the Committee?
25 Okay, no questions. If the Committee's in

1 agreement, we'll go into recess for a few
2 minutes. We're getting some messages that
3 the online viewers have no audio. We'll go
4 into recess for just a few minutes.

5
6 (The Southwest Virginia Committee went into
7 recess at 2:41 p.m., and resumed at 2:51 p.m. The
8 Committee's agenda resumed as follows:)

9
10 DELEGATE MOREFIELD: Ms. Williams,
11 I believe you were about to present the next
12 project.

13
14 MS. WILLIAMS: Yes, okay. The next
15 project is 4197, Russell County Industrial
16 Development Authority, Russell County
17 Industrial Complex Due Diligence project
18 requesting \$112,750.00 for 50% -- we did the
19 -- we didn't. Sorry.

20 So the Russell County project
21 is requesting 50% of due diligent -- the
22 design costs for the Russell County
23 Industrial Complex. They're submitting an
24 application to VEDP. This is Virginia
25 business-ready site program for the matching

1 funds. VEDP currently classifies this site
2 as a Tier II. Completion of the due
3 diligence will result in reclassification to
4 Tier III.

5 This is the type of work that
6 we've done for numerous other industrial
7 sites throughout southwest and southern
8 region.

9 It's -- you know, it's a lot
10 of engineering reports and plans and all the
11 things that they need to do to -- to
12 continue development. It's a pretty
13 standard request.

14 And staff recommends an award
15 of \$112,750.00 for 50% of contractual
16 expenses contingent upon acquisition of full
17 matching funds to support the project.

18
19 DELEGATE MOREFIELD: Okay. Any
20 questions from the Committee? Ms. Williams.

21
22 MS. WILLIAMS: The next project is
23 4200, Scott County Economic Development
24 Authority, Scott County Regional Business
25 and Technology Park requesting \$97,780.00.

1 This is very similar to the previous
2 request. They are asking for 50% of due
3 diligence costs for the Scott County
4 Regional Business and Technology Park.

5 It's a 64-acre site located in
6 Duffield. It is currently classified as
7 Tier II. Completion of due diligence will
8 allow the site to advance to Tier 4+.

9 Matching funds are intended
10 from VEDP Business Ready Sites program for
11 the remaining 50%. And the staff recommends
12 an award of \$97,870.00 or 50% of contractual
13 expenses -- actually, that's a typo.

14 \$97,780.00 for 50% of
15 contractual expenses contingent upon
16 acquisition of full matching funds to
17 support the project.

18
19 DELEGATE MOREFIELD: Okay. Any
20 questions from the Committee? Ms. Williams.

21
22 MS. WILLIAMS: 4198, Virginia
23 Highlands Airport, Westside Development
24 Phase II requesting \$225,000.00. Commission
25 funds will be used for 50% of engineering

1 design services related to an expansion
2 project for the airport. Completing design
3 will allow the project to proceed to the
4 construction phase, which is estimated to
5 cost around \$10M.

6 The airport requires the
7 additional taxiways and hangars so they can
8 accommodate larger business and corporate
9 aircraft. So the Commission, historically,
10 has classified airports as low priorities.

11 However, this airport -- which
12 has received funding for a similar type of
13 project in the past -- has been able to
14 document that the airport has a significant
15 indirect economic impact on Washington
16 County.

17 They gave us some numbers of
18 the aircraft that's based there and the
19 associated tax revenues. So there are
20 currently 67 aircraft based at the airport.

21 This includes eight jets which
22 contribute \$371,000.00 in annual property
23 tax revenue. By developing larger hangar
24 and hangar sites will allow the airport to
25 serve larger business and corporate

1 aircraft, which will also result in higher
2 property tax revenues and other related
3 spending.

4 Each new corporate aircraft
5 generates a minimum of \$120,000.00 in annual
6 sales revenues and \$50,000.00 in annual
7 property tax revenue. And staff recommends
8 an award of \$225,000.00 to support 50% of
9 contracted design services.

10
11 DELEGATE MOREFIELD: Do we have any
12 questions from the Committee? All right, no
13 questions. I'll entertain a motion under
14 sites and infrastructure projects. Yes,
15 sir.

16
17 MR. PACE: Mr. Chair, I move the
18 staff recommendations for the six projects
19 under sites and infrastructure.

20
21 DELEGATE MOREFIELD: Okay. We have
22 a motion. Do we have a second?

23
24 MS. RATLIFF: Second.

25

1 DELEGATE MOREFIELD: We have a
2 motion and a second. All in favor, say aye.

3
4 COMMITTEE MEMBERS: Aye.

5
6 DELEGATE MOREFIELD: All opposed?
7 Okay, now on to -- oh, I'm sorry.

8
9 DELEGATE KILGORE: Can the record
10 reflect that I abstain on 4197?

11
12 DELEGATE MOREFIELD: Oh, okay.
13 Thank you. Okay. Now on to Tourism.

14
15 MS. WILLIAMS: The first project
16 under Tourism is 4191, Birthplace of Country
17 Music, Birthplace of Country Music Museum
18 expansion, a new core exhibit development
19 and design requesting \$100,000.00.

20 Commission funds are requested
21 to support the content, development and
22 design of the new core exhibit to be
23 installed in the Birthplace of Country Music
24 expansion, which will add 3,000 square feet
25 of new core exhibit space to the museum.

1 This project may be familiar to a lot of
2 you. A year ago, we provided \$500,000.00
3 grant to support renovation expenses in what
4 was then called the annex.

5 And that is the -- the
6 building directly adjacent to the current
7 museum that was purchased several years ago,
8 and will eventually house the expanded
9 museum space.

10 The application noted that
11 it's important to complete exhibit design
12 prior to beginning renovation because you
13 have to make sure that those spaces are
14 constructed in a way that can accommodate
15 the exhibits.

16 Exhibit design is expected to
17 take about a year to complete. And this --
18 this does seem like a logical approach.
19 Staff's concern was about the \$500,000.00
20 that was committed last year.

21 All of our grants are awarded
22 for a three-year period. Anything beyond
23 that, we have to start doing extensions for.
24 So given that this new grant would have to
25 be used to complete design and that would

1 have to take place prior to renovations, we
2 were a little bit concerned that our
3 existing grant would not be used within the
4 three-year grant period.

5 What seemed to be more logical
6 was to allow the applicant to re-purpose up
7 to \$100,000.00 of the existing grant for the
8 exhibit design.

9 And this will -- it'll allow
10 the project to move forward in a tangible
11 way while they continue to work on their
12 final fundraising.

13 The majority of the large
14 money for this is coming from a variety of
15 new market and historic tax credits. Some
16 were approved, some are still pending.

17 But hopefully by the end of
18 the year, they will be much closer to moving
19 forward with renovation. So staff
20 recommends no award.

21
22 DELEGATE MOREFIELD: Okay. Any
23 questions from the Committee? Ms. Williams.

24
25 MS. WILLIAMS: Next is 4183, City

1 of Bristol, Bristol Downtown Connector for
2 Mendota Trail feasibility study requesting
3 \$70,000.00. Funding is requested for
4 approximately 50% of the cost of the
5 feasibility study for the Bristol Connector
6 project to connect the Mendota Trail to
7 downtown Bristol.

8 The applicant will then use
9 the information to pursue funding for the
10 implementation and construction phase. The
11 total cost of this phase, the feasibility
12 study, is approximately \$160,000.00.

13 These types of projects very
14 often serve primarily a local population,
15 although it is possible that tourists could
16 choose to use the trail while they're
17 already in Bristol or any other reason.

18 You know, we like to see
19 documentation, though, that this project --
20 in and of itself -- would result in the
21 recruitment of new visitors from national
22 and international markets. And we just --
23 we didn't really see that in what was
24 proposed. Additionally, the matching funds
25 are from an ARC application, which is to be

1 submitted this spring. It looks like a
2 decision for the ARC application could be
3 several months away. Without that funding,
4 the 1:1 match has not been -- been met.

5 And so, given the uncertain
6 outcome of this application, it is premature
7 to commit Commission resources to the
8 project. And so, staff recommends no award.

9
10 DELEGATE MOREFIELD: Okay. Do you
11 have -- does the Committee have any
12 questions? Liz Myers. I was just kidding.
13 All right. We'll do the next one.

14
15 MS. WILLIAMS: 4187, Friends of
16 Southwest Virginia, Gateways to Southwest
17 Virginia: An Outdoor Economy Recreation
18 Plan requesting \$100,000.00.

19 The application requests
20 funding to develop the LENOWISCO Outdoor
21 Recreation Master Plan, the initiative built
22 upon other outdoor recreation development
23 that's been occurring in the region. But
24 this one will focus specifically on
25 communities near the Tennessee and Kentucky

1 state lines. The Counties of Lee, Wise,
2 Scott -- the City of Lorton in particular.
3 Although the grant is focused on multi-state
4 initiatives, because it's matched with an
5 already approved ARC award focused on multi-
6 state initiatives, the scope of the
7 Commission-funded project will only be
8 within our region.

9 The remainder of the request
10 is budgeted to support three existing staff
11 positions -- the director of marketing, the
12 director of finance and administration and
13 the director of partnership over a 15-month
14 period.

15 Commission policy limits
16 salary support to only new positions and for
17 no more than a three-year start-up period.
18 Two of the three positions have already been
19 supported through previous Commission
20 grants.

21 The third actually has served
22 as matching funds for those projects. At
23 this point, it's no longer appropriate for
24 our grant funds to continue to cover those
25 positions. And so, the Commission support

1 for this application really should be
2 limited to that third-party contractual
3 expense for a study.

4
5 DELEGATE MOREFIELD: Does the
6 Committee have any questions?

7
8 MS. WILLIAMS: Oh.

9
10 DELEGATE MOREFIELD: Sorry.

11
12 MS. WILLIAMS: Staff recommends an
13 award of \$55,000.00 to support third-party
14 contractual expenses related to the
15 development, marketing and publication of
16 the LENOWISCO Outdoor Recreation Master
17 Plan.

18
19 DELEGATE MOREFIELD: Any questions?
20 No questions. I guess we'll continue.

21
22 MS. WILLIAMS: 4194, Scott County
23 Economic Development Authority, Carter Fold
24 50th Anniversary Celebration, requesting
25 \$80,000.00. The applicant requests support

1 on behalf of the Carter County Fold to help
2 them celebrate their 50th anniversary --
3 which is a huge milestone in one of the best
4 known venues along the Crooked Road.

5 It existed before the Crooked
6 Road. Commission funds will be used for
7 performance fees to do special performances
8 over 2024. I think it's a performance each
9 month.

10 The remainder of the request,
11 \$40,000.00, will be used for marketing.
12 Marketing will be coordinated with Friends
13 of Southwest Virginia and Virginia Tourism
14 Corporation.

15 Additionally, they want to use
16 the 50th anniversary celebration as a way to
17 attract new visitors, but also re-attract
18 former visitors back to the Carter Fold.

19 Like a lot of performance
20 venues, their attendance suffered greatly
21 during the pandemic, which also had very
22 negative financial impacts on the
23 organization as they were not able to sell
24 tickets, and therefore, had no revenues from
25 that. So they really look at this as a

1 chance to celebrate the past 50 years, but
2 also to re-energize everyone to want to
3 attend for the next 50 years. So staff
4 recommends an award of \$80,000.00 contingent
5 upon the acquisition of full matching funds
6 to support the project, provision of cost
7 estimates and quotes, and the grant's
8 director's approval of a detailed marketing
9 plan.

10
11 DELEGATE MOREFIELD: Any questions
12 from the Committee? Ms. Williams.

13
14 MS. WILLIAMS: Okay. Then finally
15 we have 4199, Virginia's Heritage Music
16 Trail, the Crooked Road, the Crooked Road
17 Musical Milestones requesting \$30,000.00.
18 So this project would celebrate three
19 milestones in the region.

20 The first is the Crooked
21 Road's 20th anniversary is this year. The
22 Floyd Country Store Friday night jamboree --
23 it's their 40th anniversary. And as we just
24 heard, the Crooked Road -- it's their 50th
25 anniversary. And so the Crooked Road would

1 like to use this opportunity to host one-day
2 celebrations at the Carter Fold and the
3 Country Store to celebrate these milestones.

4 This is the type of event that
5 -- to be honest -- is very difficult to
6 support through the grant program because we
7 are looking for, you know, long-term
8 projects that will have a sustained impact
9 on the region.

10 This type of project is really
11 more suited as a sponsorship. But however,
12 the Commission does not have a policy or a
13 procedure in place for how we could handle
14 sponsoring events such as this.

15 This was a -- this was a tough
16 one for us to evaluate because we also
17 looked at the significance of the Crooked
18 Road, the significance of the Commission's
19 funding from the various early stages of the
20 Crooked Road.

21 You know, and -- and the
22 funding we have invested over the years that
23 helped sustain it to grow that organization.
24 It's really one of our signature tourism
25 investments. You know, we also looked at

1 everything that's happened over the past 20
2 years. And this was really the starting
3 point to a different type of regional
4 tourism view for Southwest Virginia.

5 And now we have, you know,
6 regional groups like Friends of Southwest
7 Virginia. And we have Spearhead Trails and.
8 'Round the Mountain and all these other
9 coordinated regional tourism initiatives
10 that simply didn't exist before the Crooked
11 Road.

12 So we thought this was a
13 significant event that we wanted to be able
14 to help with. We would like, you know, we
15 would like our names to be included in some
16 of the marketing materials as you would a
17 sponsor.

18 But we -- you know, we
19 acknowledge that it's really a better fit
20 for sponsorship funding rather than a
21 committed grant.

22 But staff recommends an award
23 of \$30,000.00 contingent upon acquisition of
24 full matching funds to support the project.
25

1 DELEGATE MOREFIELD: Any questions
2 from the Committee? Yes, sir.

3
4 MR. PACE: Not a question I just
5 want to say -- I want to say this out loud,
6 though, in just plain English. But if ARC
7 funds are not granted, nothing from the
8 Tobacco Commission, correct, straight up?

9
10 MS. WILLIAMS: Unless they find a
11 match somewhere else.

12
13 MR. PACE: Unless they find a match
14 somewhere else.

15
16 MS. WILLIAMS: Right.

17
18 MR. PACE: Okay. So it's not
19 dependent -- just ARC alone. Okay.

20
21 MS. WILLIAMS: Right, yeah.

22
23 MR. PACE: All right, thank you.

24

25

DELEGATE MOREFIELD: Okay, no

1 further questions. I'll entertain a motion
2 for the projects listed under Tourism.

3
4 DELEGATE KILGORE: I want to make
5 -- I make a motion that we accept the staff
6 recommendations under the Tourism Committee.
7 I also -- this is Terry Kilgore, sorry.

8
9 DELEGATE MOREFIELD: We have a
10 motion to accept the staff recommendations.
11 Do I have a second?

12
13 MR. BLEVINS: Second.

14
15 DELEGATE MOREFIELD: We have a
16 motion and a second. All in favor, say aye.

17
18 COMMITTEE MEMBERS: Aye.

19
20 DELEGATE MOREFIELD: All opposed?
21 Okay. Now I believe we can go back --

22
23 DELEGATE KILGORE: We can go back
24
25

24 to the other --

25

1 MR. PACE: We got extension, we got
2 extension.

3 DELEGATE MOREFIELD: Oh.
4

5 MR. PACE: Blue Ridge.
6

7 DELEGATE KILGORE: Yeah. I would
8 move that we extend approval of the final
9 extension through July of 2024 for item No.
10 3602, Blue Ridge Public Television, Inc.
11

12
13 MR. PACE: I'll second that.
14

15 DELEGATE KILGORE: Okay, we have a
16 motion and a second. All in favor, say aye.
17

18 COMMITTEE MEMBERS: Aye.
19

20 DELEGATE MOREFIELD: All opposed?
21 Okay, now we'll go back to page four under
22 other economic development, item No. 4188,
23 the Appalachian Highlands Community Dental
25

24

Center.

25

1 DELEGATE KILGORE: Mr. Chairman, I
2 have a motion.

3
4 DELEGATE MOREFIELD: Yes, sir.

5
6 DELEGATE KILGORE: I would move
7 that we -- I believe the -- the requested
8 amount was \$178,000.00.

9
10 MS. WILLIAMS: And \$70.00.

11
12 DELEGATE KILGORE: \$178,070.00?

13
14 MS. WILLIAMS: Mm-hmm.

15
16 DELEGATE KILGORE: \$178,000.00, I
17 would move that we award that request with a
18 contingency that the clinic provide a
19 recruitment plan to keep more of their
20 residents in the region and report on those
21 outcomes on a annual basis.

22
23 DELEGATE MOREFIELD: Okay, there's
24 a motion. Do we have a second?

1 MS. CLARK: Second.

2
3 DELEGATE MOREFIELD: We have a
4 motion and a second. All in favor, say aye.

5
6 COMMITTEE MEMBERS: Aye.

7
8 DELEGATE MOREFIELD: All opposed?
9 Okay. I do believe that completes the
10 business of the Southwest Virginia Committee
11 --

12
13 DELEGATE KILGORE: We better head
14 out.

15
16 DELEGATE MOREFIELD: The Southern
17 Committee will meet at 4:00 p.m. We're
18 adjourned.

19
20 (The Southwest Virginia Committee meeting
21 concluded at 3:12 p.m.)
22
23
25

24

25

CERTIFICATE OF COURT REPORTER

I, Debroah Carter, hereby certify that I was the Court Reporter at the SOUTHWEST VIRGINIA COMMITTEE MEETING, heard in Richmond, Virginia, on January 8th, 2024, at the time of the committee meeting herein.

I further certify that the foregoing transcript is a true and accurate record of the testimony and other incidents of the committee meeting herein.

Given under my hand this 13th day of January, 2024.



Debroah Carter, CMRS, CCR
Virginia Certified
Court Reporter

My certification expires June 30, 2024.