1	VIRGNIA TOBACCO REGION REVITALIZATION COMMISSION
2	707 East Franklin Street, Suite 501
3	Richmond, Virginia 23219
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8	EDUCATION COMMITTEE MEETING
9	Wednesday, October 11, 2023
10	2:45 p.m.
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14	The Inn at Blackstone
15	707 Fourth Street
16	Blackstone, Virginia
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21	EDUCATION COMMITTEE
22	OCTOBER 11, 2023
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P. O. Box 333 Rockville, VA 23146

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   APPEARANCES
2
   Gretchen Clark, Chair
   Amanda Cox
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   Richard T. Hite, Jr.
4
   Joel Cunningham, Jr.
5
   Sandy Ratliff
   Senator Frank Ruff, Jr. Randy
6
   Everett
7
   The Hon. Gary D. Walker
8
   ABSENT
9
   Senator Louise Lucas Delegate
   William Wampler, III
10
11
   COMMISSION STAFF:
   The Hon. James Campos
12
   Mr. Stephen Versen
13
   Ms. Stephanie Kim
14
   Ms. Vicki Humphreys
15
   Sarah Capps
   Sara Williams
16
   Jerry Silva
17
   Jordan Butler
18
   Suzette Patterson
   Emily Van Pelt
19
   Hannah Franke-Fuller
2.0
   Ms. Joyce Knight
21
   COUNSEL FOR THE COMMISSION
22
   Elizabeth Myers
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24
                      EDUCATION COMMITTEE
                        OCTOBER 11, 2023
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2	MR. VERSEN: Good afternoon. Welcome
3	everyone to the Education Committee
4	meeting. We are operating currently
5	without a chair so Director Campos call the
	roll at which we will ask the committee to
6	elect a temporary chair for the meeting.
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9	MR. CAMPOS: Senator Louise Lucas.
10	SENATOR LUCAS: (No response).
11	MR. CAMPOS: Gretchen Clark.
12	MS. CLARK: Here.
13	MR. CAMPOS: Amanda Cox.
14	MS. COX: Here.
15	MR. CAMPOS: Joel Cunningham.
16	MR. CUNNINGHAM: Here.
17	MR. CAMPOS: Richard Hite.
18	MR. HITE: Here.
19	MR. CAMPOS: Sandy Ratliff.
20	MS. RATLIFF: Here.
21	MR. CAMPOS: Senator Frank Ruff.
22	SENATOR RUFF: Here.
23	MR. CAMPOS: Gary Walker.
24	MR. WALKER: Here.
25	MR. CAMPOS: Randy Everett.

1 MR. EVERETT: Here. 2 MR. CAMPOS: Thank you. We have a 3 quorum. 4 MR. VERSEN: The protocol in the 5 absence of a chair is that the committee 6 members present would elect a temporary 7 chair for that meeting. If someone would 8 like to make a motion to nominate a 9 temporary chair. 10 MS. COX: I'd make a motion to nominate 11 Gretchen Clark as the temporary chair. 12 UNIDENTIFIED: Second. 13 MR. VERSEN: All in favor? (Ayes). 14 Any opposed? (No response). Clark is 15 chair. 16 MS. CLARK: Thank you guys. I've never 17 done this before. So we'll start with the 18 approval of the minutes of our May 17 19 meeting. Does anyone have comments or 20 corrections from those minutes? They were 21 published online. Anyone? Hearing none, 22 call for a motion. Anyone want to make a 23 motion? 24 MR. CUNNINGHAM: I'll make a motion to 25 approve those minutes.

1 MS. CLARK: Thank you. Second? 2 UNIDENTIFIED: Second. 3 MS. CLARK: All those in favor? 4 Those minutes are now (Ayes.) Thank you. 5 approved. 6 Now we'll open the floor for public 7 If anyone in the public has comment. 8 something they would like to speak with us 9 about, please come forward, state your name 10 and what entity you're with. Come on up. 11 The podium is right over here. 12 DERICK SIMPSON: Good afternoon, 13 everyone. I'm Derick Simpson. I am a 14 physical therapist from Gretna, Virginia. 15 I'm a recipient of the Talent Attraction 16 Program Scholarship. 17 I'd just like to take a few moments if 18 it's okay with you guys to, I guess, really 19 lobby for--I got a new position that I feel 20 that the scholarship would still be 21 justified for, and I would like to present 22 that to you guys just a few moments if 23 that's okay. 24 You know, I just want to say thank you 25 for that scholarship because it's truly been

life changing for me and my family and allowed me to do a lot more in the community.

So when I got the scholarship, my first two years as a treating physical therapist at an outpatient clinic I was able to do a lot of community health things on a volunteer basis, but also do sports medicine stuff for Pennsylvania County.

I don't know if you guys know

Pennsylvania County does not have staff

athletic trainers, the biggest county in

Virginia, so they rely a lot on volunteer

folks like myself and there's a foundation

based out of Danville that helps us out.

So I was able to do that there, but then I got an opportunity—we fast forward to today—at Patrick Henry Community
College. They got a grant from you guys to start a physical therapist assistance program, which is fantastic because we are in need of rehab professionals and health care professionals in Southern Virginia. So I accepted the position as an educator with that program, but also clinical coordinator.

So that's part of why I'm here, why I drove two hours today to lobby for this, this scholarship. It means a lot. It helps us out. But, you know, I think it still qualifies because I think my impact is so much greater in this role.

As an educator I'll get 16 students every year to--they're going to be potential physical therapist assistants. So not only am I educating future health care professionals, but I'm also the clinical coordinator. So I am negotiating contracts with hospitals, skilled nursing facilities outpatient clinics where I'm putting students in these places to get their in the field experience but also get jobs.

So I think the mission of the Talent
Attraction Program is to keep talent local
to that region, and I think I'm able to do
that on a bigger scale because I'm putting
these students in these clinical sites, but
they're coming away with jobs and they're
staying local. I'm able to keep them in the
tobacco region and serving the community.

I think the bigger impact is that we're

serving the health needs of our community because, you know, we're still on the tail end in kind of the part dealing with the epidemic.

Also, you know, a lot of the things that take away folks from the community are preventable diseases, heart disease, stroke, diabetes, and as rehab professionals we're able to impact that.

I think that as much as I love being in the clinic to, you know, help folks, I think I can make that impact 16 fold every year. So in this role, you know, if you grant me the scholarship these next two years, it allows me to continue to push that and change the, you know, community.

So, you know, if you need anymore information, you know, on what that looks like and how to put that into action, I'm happy to catch up with you guys afterwards.

I just want to thank you for your time and thank you for the scholarship that you granted me and also my students, friends, and colleagues, because a lot of the tobacco funding that you sent that way, I've seen it

1 change their lives. So thank you guys so 2 much for your time. 3 Thank you. Stephanie--MS. CLARK: 4 MS. KIM: Just to explain some 5 background information, the Talent 6 Attraction Program rules state that we give 7 for certain occupations that are hard to 8 fill, one of which is a physical therapist. 9 So, you know, in our role as we grant 10 them to practicing physical therapists, but 11 in his new role he is training physical 12 therapists, which is not exactly the same 13 thing, and so I told him if he wanted to 14 request an exception from this committee 15 that he could do that. 16 So it's a little bit different.

So it's a little bit different. It doesn't exactly fall into our rules so that's why we wanted to bring this to you.

DERICK SIMPSON: And if I may add, to be in this role you have to be a physical therapist. That's the job qualifications. So you can't be an assistant. You can't be an M.D. or anything. You have to be a physical therapist.

If you look on the governing body, the

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1	American Physical Therapy Association, it
2	lists five roles for physical therapists.
3	We treat, we consult, we do education, we
4	are research and administration.
5	So, I mean, I guess you're getting into
6	technicalities but, you know, for me it's
7	the greater good of impacting the community,
8	but I feel like I meet that in a roundabout
9	way. I'd just like to add that.
10	MS. CLARK: Thank you for that
11	addition.
12	Does the committee want to discuss this
13	now or we can push it down to when we
14	actually talk about the Talent Attraction
15	Program? What are your thoughts? Anyone
16	have any questions?
17	SENATOR RUFF: Madam Chair.
18	MS. CLARK: Yes.
19	SENATOR RUFF: I think we can deal with
20	this at the same time when we deal with any
21	other issue with the Talent Attraction.
22	MS. CLARK: Okay. All right. Then we
23	will talk about that after we discuss our
24	grants here.
25	Okay. So we'll move into the

1 Competitive Education applications. 2 talk about those. 3 MS. HUMPHREYS: Thank you. 4 Commission received 12 applications by the 5 July 28 deadline for the fiscal year '24 6 Competitive Education program. One of 7 those applications was withdrawn and won't 8 be considered at this time. 9 I would be discussing the application 10 of my focus area, and I don't know if it 11 pleases you to vote after each focus area, 12 if you want to do that. 13 I think that makes sense. MS. CLARK: 14 Yes. 15 MS. HUMPHREYS: Okay. Wonderful. 16 Our first focus area is Advanced 17 Manufacturing Workforce Training. 18 received an application from Central 19 Virginia Community College Educational 20 Foundation for their CVCC Advanced 21 Manufacturing with Energy Technology 22 Expansion. They requested \$220,878. 23 just going to round up. 24 CVCC is recognized as the leading 25 workforce trainer throughout the Central

Virginia region. They are requesting funds to purchase and install equipment for their Advanced Manufacturing Workforce training programs that will expand their program capacity and also advance training of the students on state-of-art equipment that accurately simulates their future work environment so that they can complete their programs job ready.

The CVCC is putting--Education

Foundation is putting forth about \$235,000

in private company and private foundation

funding.

This will result in students completing credentials annually. This will increase that by 45 from present baseline of 60 to 105 in the following areas: Mechatronics, Machine Tool CSC, Nuclear Technology
Associates, Industrial Maintenance CSC, and Computer and Electronics Technology
Associates.

The grant funds will support equipment purchases for those programs. This project does support the Lynchburg regions manufacturing sector, including companies

that are part of the nuclear energy hub there. It will allow for expansion in their class size.

A letter from the Central Virginia
Workforce Development Board identified a
regional demand for almost 1,500 production
workers with almost 400 openings specific to
metal fabrication. A list of high demand
occupations specifically for the nuclear
energy hub was included and shows those
entry level salaries ranging from \$50,000 to
\$80,000. Employer letters supporting the
project were from Deltra, BWXT, Framatone,
American Hoffmann Corporation, and AMB, Inc.

Staff recommendation is approval of a \$220,877.86 award.

Our next project submitted by the Central Virginia Planning District Commission entitled the ACA Classical & CTE Institute Welding Program. They are requesting \$318,255.

The Appomattox County Government is partnering with the Appomattox Christian Academy, ACA for short, and Central Virginia Community College to create the ACA

Classical & CTE Academy. These partners are renovating, upfitting, equipping the historic Carver-Price School in the town of Appomattox and looking at establishing phase one, which will include welding, emergency medical technician training, and performing arts.

The county has provided the building.

The Appomattox Christian Academy is renovating and upfitting the space and operating the classical education programming. The Central Virginia Community College will operate the career and technical education programs.

This will allow CVCC to expand its footprint in Appomattox to provide that CTE education for dual-enrollment students, adult certificate candidates and workforce training participants alike. They propose to house 22 welding booths and fabrication space that will simulate the real-world working environment.

And let's see. The matching funds that they're putting forth for this \$318,000 project total out to be a little over \$1.1

million. Most of it is--I would say about
half of it is committed at this time.

The project outputs this will increase

The project outputs, this will increase welding enrollment by 39 students annually, bringing them up from a baseline of 143 to 182.

This particular application is supporting the welding sector. It establishes the 22-booth welding and fabrication space and it will be used—the grant funding will be used for equipping costs for welding training space and for an additional six welding booths. Seven private sector employers were submitted along with other letters of support from organizations in the region.

The staff recommends approval of a \$318,255 award.

MS. CLARK: Thank you. Does anyone have any questions about this grant from the committee on either of these two? Any questions?

Is there anyone that would like to speak--I'm sorry.

MS. RATLIFF: Just a quick question. I

1	see they have \$500,000 of grant application
2	to Go Virginia. If that should not
3	materialize, is the project still a go?
4	The project doesn't hinge on that does it?
5	MS. HUMPHREYS: I don't think so.
6	They're significantly over matched with
7	what they're proposing.
8	MS. CLARK: All right. Is there anyone
9	in the audience that would like to speak to
10	either of these two grants? If so, come
11	forward and state your name. Anyone?
12	Okay. Seeing none, what's the
13	Committee's pleasure on doing this in a
14	block? Does anyone need to pull either of
15	these two out?
16	UNIDENTIFIED: Ms. Chairman, I make a
17	motion that we accept the staff
18	recommendation for both projects, for 4176
19	and 4178.
20	MR. WALKER: Second.
21	MS. CLARK: Motion has been made and
22	seconded. Is there any discussion?
23	Hearing none, all those in favor. (Ayes).
24	Any opposed? (No response).
25	Okay. Those two are approved.

Let's move on to the High School Equivalency Program section.

MS. HUMPHREYS: We have one application in this focus area from Washington County
Public School System doing business as
Mount Rogers Regional Adult Education
program.

This proposal requests funds for the Southwest Virginia RACE to GED/NEDP Program.

NEDP stands for National External Diploma

Program. So both of these being high school diploma equivalents.

\$140,000 to cover the cost of both on-demand practice testing and GED tests for participants. Students on the NEDP track will receive tuition assistance and commission funds will also cover the cost of the National Career Readiness Certificate as well as the National Career Readiness

Certificate Program site licence fees. It also includes support for marketing the program.

Matching funds are coming from three regional adult education programs. Wise

County Public Schools, Russell County Public Schools, and Washington County Public Schools. Those contributions reflect federal funds to pay part-time instructors who will work with students in the testing pipeline.

The projected outputs would be to increase annual enrollment by 40 each year so that will develop 120 folks with high school equivalent degrees over the three-year grant period. They intend to award 110 GEDs, two NEDPs, and 160 National Career Readiness Certificates.

The Commission has a long history of supporting these programs. It's served 16 localities in Southwest Virginia, and since 2004, 20 years ago almost, 10 awards from the Tobacco Commission totaling over \$1.3 million have assisted thousands of residences in this region to obtain high school equivalency diplomas.

The application noted that 71 percent of those aged 24 to 64 without high school diplomas aren't participating in the labor force. The last Commission grant ended in

May 2022. The organization wants to reestablish this resource and to increase the number of students participating.

They did ask for marketing support, and if it's included in the future applications, it's important that the plan be evaluated to determine how effective their marketing methods are for attracting students. So as a condition of this award the grantee will be required to track the referral source of each participant and include that information with the final reporting at the end of the grant period.

The staff recommends a grant award of \$140,000 contingent upon the following:

One, verification of all matching funds are approved and available, and, two, the grantee will track the referral source for each participant and report that information at the project's end.

MS. CLARK: Okay. Thank you. Are there any questions for Vicki from the Committee? No one? No questions.

Is there anyone that would like to speak to this grant from the audience?

1 Okay. Seeing none, is there a motion 2 for this--3 SENATOR RUFF: Madam Chair, we've been 4 doing this for a lot of years. Do we have 5 any track record that those people are 6 actually getting jobs? Anything more 7 than--8 Anyone that can answer, MS. CLARK: 9 answer that question? 10 MS. HUMPHREYS: The Commission itself 11 has not tracked that information. 12 believe that the Adult Education Programs 13 may have that information. But you make a 14 great point. 15 KATHY HODGES: The ones from Southside, 16 that has been tracked. When I managed that 17 grant--18 MS. CLARK: Could you come up and state 19 your name and tell us who you--I know who 20 you are, but everybody else might not. But 21 I know you have good information to share 22 with us. 23 KATHY HODGES: Good afternoon. My name 24 is Kathy Hodges and I'm the executive 25 director at the Franklin Center in Rocky

1 Mount and we formally had a GED grant from 2 the Commission. I managed it for years and 3 that currently resides with Southside 4 Virginia Community College. 5 The entire time that I was managing 6 it -- and it was actually because of Senator 7 He asked for some of that data. Ruff. 8 started tracking it so we did have information documented on employment. And I 9 10 know the individual GED programs track that 11 as well. So it's information that could be 12 obtained, but we tracked it at the time. 13 MS. CLARK: Okay. Thank you. That's 14 good information. 15 KATHY HODGES: Thank you. 16 SENATOR RUFF: Madam Chair, I will 17 support it conditional that we may have the 18 requirement to start putting together that 19 information. 20 MS. CLARK: Okay. And provide to us. 21 SENATOR RUFF: Yes. Employment and 22 wage. 23 MS. CLARK: Employment and wage. Okay. 24 And the suggestion was just made that those 25

statistics be provide on a quarterly basis,

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1 so if we could write that in the 2 recommendation. 3 Are there any other questions or 4 comments from the Committee? MS. COX: Madam Chair, I'd make a 5 6 motion that we approve the grant with 7 Senator Ruff's recommendation to reporting. 8 MS. RATLIFF: Second. 9 MS. CLARK: Thank you. Any discussion? 10 All those in favor? (Ayes). Any opposed? 11 (No response). Okay. Thank you. 12 All right. Let's move on to the 13 Post-Secondary Programs starting with 4171. 14 MS. HUMPHREYS: Okay. We have three 15 applications in this focus area. The first 16 one from Patrick & Henry Community College 17 Foundation for their Healthcare Training 18 Expansion. They're requesting \$149,140 for 19 this endeavor. 20 The community college is seeking 21 assistance with expanding healthcare 22 training capacity including Nurse Aide, 23 Clinical Medical Assistant, Medication Aide, 24 and Phlebotomy Technician training. 25 programs lead to short-term credentials that

quickly allow students to enter healthcare careers in high demand in the region.

The need for expansion was provided and it's twofold. One, to expand the number of classes offered, the community college requires an additional instructor, and, second, the Franklin Center has a growing waitlist of students interested in pursuing nurse aide and other healthcare training and they'll partner with Patrick Henry Community College to expand the training for those healthcare career offerings both in the number of students served and the number of service locations offered.

As matching funds they're presenting \$130,909 in state funding from the community college and \$20,000 in-kind funding from the Franklin Center for use of their training laboratory and office space.

They plan to increase by 29 credentials annually for Nurse Aide certifications.

Clinical Medical Assistants. That would be an increasing by 15 credentials from 70 to 85. Certified Medication Aide would be and increase of 21 credentials. They have zero

now. That will take them to 21. Certified Phlebotomy Technician would be an increase of 17 credentials granted from 28 to 45.

It's expanding on a successful Nurse
Aide program that the Commission actually
helped establish. An additional instructor
is going to allow the college to address
capacity limitations at their main campus
and allow them to expand with a second
location at the Franklin Center. Both
locations currently have a waitlist.

Grant funds will support a portion of the salary for the additional healthcare instructor in the first two years. That will be 70 percent in year one, 50 percent in year two.

The Virginia Board of Nursing limits the instructor to the student ratio to 1:10, and the instructor is required prior to consideration of approval of the second training location at the Franklin Center.

The application reported 329 nurse aide job advertisements in their service region and confirmation of employer demand provided for LifePoint Hospitals, Martinsville Health

and Rehab, Carilion Clinic, and Sovah Health of Martinsville.

Staff is recommending approval of a \$149,140 grant award.

Next is Southwest Virginia Community

College. They're requesting \$71,206 for

EquipEMT: Strengthening Emergency Medical

Training through Advanced Equipment project.

This would support the purchase of training equipment to serve its EMS programs.

The college operates the program at the Southwest Virginia Community College campus, as well as Wytheville Community College.

The proposed equipment is going to serve the programs at both locations.

The application is seeking our support for 50 percent of the cost of multiple simulation manikins and related equipment.

The Southwest Community College

Educational Foundation will contribute

\$37,000 as matched toward the equipment

purchases and they'll also use \$34,206 in

Perkins Federal Grant Funding to directly

match Tobacco funds as well.

The project will result in a 20 percent

enrollment increase in three program tracks.

That would be the Associates degree in

Emergency Medical Services Technology

increase of six; Career Services Certificate

in Advanced EMT, that will be an increase of

three, and Career Services Certificate in

basic EMT skills.

So the Southwest Virginia Paramedic
Program is comprised of basically all of the
community colleges serving Southwest
Virginia region, Southwest Virginia
Community College, Wytheville and Mountain
Empire and Virginia Highlands. Collectively
it's the only EMS program west of Radford
and serves adult learners from around the
regions who want to become EMTs.

Over the next seven years the demand for EMTs is expected to grow by 11 percent. And the application notes that 14 EMS crews in Southwest Virginia have a need for 103 EMT positions, 27 Advanced EMT positions, and 56 paramedics.

As we know from considering other healthcare programs in this region, the opportunity for clinical learning

opportunities is extremely limited. A lot of the hands-on training must be done in a simulated healthcare setting, and unlike other simulation equipment available throughout the region which simulate a wide variety of medical situations, the equipment requested in this proposal is targeted to simulating the traumatic and emergency events typical for those in the EMS field.

We are recommending approval of a \$71,206 grant award.

Next we have a request from the Southwest Virginia Higher Education Center Foundation for their Regional Simulation Lab for Nursing and Allied Health. This is a request of \$600,000.

You might remember from our January meeting--our May meeting at the higher education center you toured the simulated cadaver lab. That was a project that we funded and this sort of expands on that.

This would support the development of the Regional Simulation Lab and this is a 1,200 square foot lab. It will support multiple existing healthcare programs and

provide additional clinical training space these health and nursing careers.

The Commission funds will be used for equipment purchases including high, medium, and low adult fidelity and pediatric manikins, audio visual equipment, and other items required for simulated medical facilities, like a hospital room, home care, and simulated ambulance.

The Commission funds will also be used for the renovation of space at the higher education center in the amount of \$173,730 to house the lab.

Matching funds are coming from a variety of sources to also fund this effort. They have a pending application with the Wellspring Foundation for \$400,000, \$300,000 from ARC, and Smith County \$25,000, and Southwest Virginia Higher Education Center is matching with \$75,000, and its Foundation with \$100,000. So they've got a lot of sources that are buying into this, to the establishment of this lab.

It's anticipated to serve approximately 450 students across several programs. These

would include 170 students from the Linwood
Holton Governor's School; 60 students from
Emory & Henry College's lab school; RN to
BSN and Family Nurse Practitioner programs
from King University, Radford, UVA-Wise 52
students; Appalachian College of Pharmacy 42
students; the EMT/EMS credentials would
support 100 students; and VCU Certified
Registered Nurse Anesthetists and Doctor of
Nurse Anesthesia program 20 students;
Clinical Lab Technicians six students.

So you can see that there is--it's going to get a lot of usage.

This is a well-known--the fact that clinical opportunities need to be expanded is well-known issue for healthcare programs in the region. Simulation labs are going to serve an important role for training these students to practice clinical decision-making skills.

And let's see. The proposed regional lab will provide additional capacity for programs across the region while creating space for programs which don't currently have a dedicated lab.

The application noted eleven existing organizations and programs likely to use the facility. Because this facility serves existing training programs, it is not likely to result in a substantial new education outcome like new degrees or credentials, but will provide essential training opportunities to people in the allied health and nursing pipelines.

There is very strong demand for healthcare providers in all positions and at all levels. The application documented almost 1,400 open positions with Ballad Health, 52 openings with Holston Medical Group, and 178 openings with Carilion Clinic, and as we know healthcare fields typically pay above average wages.

The requested amount is quite large relative to other requests received during this funding round, but the amount is 38 percent of the estimated \$1.6 million total project cost.

The staff is recommending approval of \$600,000 in grant award.

MS. CLARK: So we heard about three

Farnsworth & Taylor Reporting, LLC

1	grants for the post-secondary programs.
2	Does anyone on the Committee have questions
3	about those you would like to ask?
4	Comments?
5	SENATOR RUFF: I'd move them to be
6	approved in block.
7	MS. CLARK: Okay. Motion is made that
8	they be approved in a block. Does anyone
9	have any discussion on that? Second?
10	MR. HITE: Second.
11	MS. CLARK: All those in favor?
12	(Ayes). All right. Any opposed? (No
13	response).
14	Okay. So we made a motion they need to
15	be approved in a block. Do I have a motion
16	to specifically approve these grants?
17	SENATOR RUFF: So move.
18	MS. CLARK: Okay. Thank you. Is there
19	a second?
20	MR. HITE: Second.
21	MS. CLARK: All those in favor.
22	(Ayes.) All right.
23	The next section is the Workforce
24	Training.
25	MS. HUMPHREYS: We have five

applications to consider. The first one is from the Danville Community College
Educational Foundation to establish a
Class-B Commercial Driver's License
Non-Credit Workforce Program and they are requesting \$291,000 for this project.

They established a Class A or CDL A program during the spring 2023 semester, but since creating that their Workforce Services group have received many requests from community partners to create a Class B CDL program to meet the area needs, and DCC has located and preliminarily secured a potential site in the City of Danville to offer this training.

They intend to place a modular building on this site which will provide an office for a faculty member, a classroom for instruction, and an onsite bathroom for the instructor and students, and also will allow additional space to house a new CDL simulator that's designed for these CDL students. The modular building will also be temperature controlled so that they can provide these training opportunities year

round.

The funds will be matched with \$343,000 from Danville Community College to support new staff position, supplies, continuous charges, and equipment during that two-year start-up period for the program, and they're going to request \$15,000 from the City of Danville for site development costs.

They're expecting to award 60 CDL B credentials annually.

The modular classroom is 24 feet by 50 feet. It is—the cost of that is \$122,081 and the CDL B simulator with related training services which is required for the start—up of the program is \$111,000. So that will play into their support for operating the program.

This is a short-term workforce credential. They can complete it within three weeks and that provides workforce opportunities for jobs with average wages ranging from \$15 to \$40 an hour depending on the company, the hiring company.

SENATOR RUFF: Madam Chair.

MS. CLARK: Yes.

1	SENATOR RUFF: Vicki, can you tell us
2	the difference between a Class A and Class
3	B?
4	MS. HUMPHREYS: Yes. You're trying to
5	stump me, aren't you?
6	Yes. The CDL A is for driving tractor
7	trailers and large buses. The CDL B is for
8	a lot of the big box trucks that you see
9	Amazon using, Federal Express. So those
10	things that provide delivery services that
11	are very popular right now.
12	SENATOR RUFF: But that doesn't
13	describe B.
14	MS. HUMPHREYS: I'm sorry?
15	SENATOR RUFF: And B?
16	MS. HUMPHREYS: Oh. That's B.
17	SENATOR RUFF: Oh. I'm sorry.
18	MS. CLARK: The box truck is B.
19	SENATOR RUFF: What's the
20	differentiation between A and B?
21	MS. HUMPHREYS: The size of the vehicle
22	I believe and the weight.
23	SENATOR RUFF: Okay.
24	MS. HUMPHREYS: Well, think about, you
25	know, a CDL A for a tractor trailer and

then when the Amazon delivery person comes to your house, they're driving a CDL B class vehicle.

SENATOR RUFF: Okay.

MS. HUMPHREYS: Okay. So let's see. They're going to locate this program on available property that is owned by the City of Danville. This is located near DCC's main campus. It meets all their requirements for the program. They did give us draft lease agreement for a five-year term renewable annually.

We did ask for cost estimates for both a lease and purchase option for the modular classroom to determine whether leasing would be a more cost-effective option, but only an additional \$29,081 in grant funds would be needed for the purchase option at \$122,000 and that would provide them longer term use of the classroom facility compared to \$93,000 for a three-year lease.

The cost estimate from Boxx Modular for purchasing the modular classroom was less than originally budgeted, which reduces the

1 funding request from \$291,000 to \$233,081.

DCC identified six privately owned businesses with identified need to fill 52 positions immediately. Also the Virginia DMV is now requiring that all new Virginia CDL drivers complete an approved Virginia CDL driver education course and the licenses are issued based on the class and the type of commercial license.

No other community colleges within a one-hour drive are currently offering the Class B CDL certification training program. They intend to offer up to ten cohorts annually serving between 60 and 75 students and estimates 60 students will complete the program and get that CDL certification.

We're recommending approval of a \$233,081 award grant, including cost for the purchase of the mobile modular classroom.

Next up is Mountain Empire Community College.

SENATOR RUFF: Before you--

MS. HUMPHREYS: Yeah. Okay.

SENATOR RUFF: Is there--in their

program is there any behind-the-wheel

1	training or is it strictly modular or
2	strictly
3	MS. HUMPHREYS: Is Shannon Hair here?
4	He can explain the
5	MS. CLARK: Mr. Hair, please come
6	forward.
7	SHANNON HAIR: Good afternoon. Thank
8	you, Madam Chair. Question, Senator Ruff?
9	MS. CLARK: State your name.
10	SHANNON HAIR: Sorry. Shannon Hair. I
11	serve as the Vice President of
12	Institutional Advancement and Development
13	for Danville Community College.
14	SENATOR RUFF: My question is: Is this
15	just in the classroom or is there any
16	requirement for on-the-road training?
17	SHANNON HAIR: Yes, sir. It's both.
18	We'll have both in the classroom and on the
19	highway.
20	SENATOR RUFF: Okay. Thank you.
21	SHANNON HAIR: Also answering your
22	question earlier on Class B size, your
23	trash trucks, your transit trucks, your
24	dump trucks, your school buses, all require
25	a Class B.

1 MS. CLARK: Is there a specific tonnage 2 definition or differentiation between A and 3 B? SHANNON HAIR: It is. 4 It's tied to 5 tonnages and size and to length. I can get 6 those, but that's the difference. Class A 7 is a much larger truck, obviously your 8 transfer trucks. 9 What we've encountered is localities 10 are more interested in the smaller trucks. 11 Again it's a little bit cheaper to cover 12 that cost. It's a little bit quicker time 13 for that student to go through a class. 14 localities and those businesses that are 15 listed in support all have those smaller 16 trucks and need those drivers for their 17 business. 18 SENATOR RUFF: Thank you. 19 MS. RATLIFF: Ouestion. 20 SHANNON HAIR: Yes, ma'am. 21 MS. RATLIFF: Does the employer pay for 22 this training for those students? 23 SHANNON HAIR: There's no cost to the 24 employer. 25 MS. RATLIFF: I'm sorry?

1	SHANNON HAIR: There's no cost to the
2	employer.
3	MS. RATLIFF: The studentis the
4	student
5	SHANNON HAIR: We have fast forward
6	funding. We have state funding.
7	MS. RATLIFF: So it's free?
8	SHANNON HAIR: Yes, ma'am.
9	MS. RATLIFF: Okay. Thanks.
10	MS. CLARK: Are there any other
11	questions while Shannon is at the podium?
12	SHANNON HAIR: Is that good, Senator
13	Ruff?
14	SENATOR RUFF: I'm trying to think of
15	another one.
16	MS. CLARK: Thank you.
17	SHANNON HAIR: Thank y'all.
18	MS. HUMPHREYS: We'll move on to the
19	next project, which is Mountain Empire
20	Community College. This is their Heavy
21	Equipment Operator Program for which
22	they're requesting \$92,705 in funding.
23	It's supporting the establishment of a
24	Heavy Equipment Operator II training program
25	at the MECC Center for Workforce and

Innovation of Appalachia. And they're currently developing a Level I program that's going to provide a pipeline of students for this Level II training that they're trying to establish. They're planning to start this Level I cohort, the first Level I cohort is in January of 2024 and the Level II would begin in July 2024.

The commission funds would be used to purchase equipment, supplies, including a Bobcat Telehandler, safety cones and barrels and a laser level, which is required for the NCCER HEO Level II training.

The applicant is putting up a portion of an existing AMLER grant in the amount of four--I'm sorry--\$44,831 to match this request. That's going to be used to renovating some instructional space for the program and a John Deere compact utility tractor and tiller was purchased and that's required for the HEO I program.

But they're going to use the purchase of that piece of equipment as cash match as well and they'll also be contributing supplies required for Pearson Proforma and

NCCER instruction and testing.

They plan to enroll 20 students with 15 completing the program. The credentials they'll gain are the HEO I, which is a prerequisite of course, and the NCCER Core, NCCER Equipment Operator Level I, and VDOT Work Zone Flagger Certification.

This further expands offerings at their Center for Workforce and Innovation in Appalachia. That facility is a former elementary school that houses several of their programs including Lineman, CDL, Dental Assisting, and newly created Precision—I don't know why I can't say that—Precision Machining Program.

Each of these programs have received Commission funding in recent years. The Commission has provided nearly 1.1 million to support renovations and program related equipment and other expenses.

These programs wouldn't be--could not be accommodated at the main campus so having this other facility has been very helpful in terms of career and technical education in those fields.

Heavy Equipment Operator Level I and II programs are noncredit, short-term credentials. They're available through the Fast Forward Program. Employees with HEO certifications are in very high demand and are required to work on multiple types of job sites, including those performing construction, mining, and/or excavation work. Compensation for heavy equipment operators averages about almost \$42,000 annually.

We're recommending approval of a \$92,705 grant award.

MS. COX: On the flagger certification do we know or could we see if maybe that could transfer to railroad flagger, different things like that?

We talk about high demand. You know, there are delays because of flaggers and railroad crossings. Is that something that we could maybe look at and see if that could encompass railroads as well if they would be willing to use them?

MS. HUMPHREYS: I can certainly check into that.

MS. CLARK: Excellent point. Thank you.

MS. HUMPHREYS: Okay. Next up is the Southside Virginia Community College Foundation. They're requesting \$316,000 for their Accelerating Truck Driver Training project, and they're proposing an expansion to their Truck Driver Training program.

As we know, the truck driving industry is rapidly changing and evolving everywhere and demand for truck drivers is at all time high.

So in response to these increased workforce demands and the legislation that I mentioned before about CDL test takers to complete coursework through a certified training facility, the Southside Virginia Community College proposes adding additional four trucks and four trailers to its fleet and hiring an additional truck driver training instructor.

Two of the trucks and trailers will be provided by the Southside Virginia Community College match. Those are to replace

outdated equipment in their existing fleet.

That will improve safety and quality of instruction.

The Commission funds would go toward the additional two trucks and trailers to expand the fleet and increase the capacity of the program. That will also necessitate an additional instructor which Southside Virginia Community College would cover through match.

So they're proposing \$402--almost \$403,000 in match to fund that additional instructor and purchase those replacement tractor trailers. This would help them award 24 additional credentials annually to bring the total program completions to 206 each year.

Their program, their Truck Driver

Training school is the only TDT program that exists within their 4,200 square mile service area. Similar programs exist in Richmond and Danville, but students have to drive long distances to access those programs. Furthermore, many students within the service area experience poverty and

inadequate access to transportation, making these neighboring programs inaccessible for many individuals. The community college has provided this truck driver training since 1996.

We're recommending approval of a \$316,000 grant award.

SENATOR RUFF: Madam Chairman, I'd like to thank Vicki for that explanation. When you read the title, I thought you were going to teach me to drive faster.

MS. HUMPHREYS: I think they can do that all on their own, at least the ones I'm seeing.

Okay. Our next project is from the Virginia Highlands Community College Educational Foundation. This is an expansion of their Diesel Technology program for which they're requesting \$202,300.

They'll use the Commission funds to purchase equipment including high-capacity lift systems, heavy duty forklifts, high weight capacity diesel engine stands, a live front axle with air disc brake assembly, and a large tire balancing apparatus. That's

going to a allow them to modernize their existing diesel programs.

They offer career service certificates in diesel technology, as well as Associate's degree, and they also offer CDL training. They also will be able to create two new programs, the Heavy Equipment Operator Level I and II offerings. We heard a lot about that for a previous project.

Matching equipment--I mean matching funds will be used to purchase additional equipment. That would be equipment necessary to replace worn and obsolete equipment. They want to modernize the equipment that they're training these folks on.

The source of the matching funds from Virginia Highlands include \$159,300 from VCCS Equipment Trust Fund and \$43,000 from Perkins Funding Allocation.

So their outputs will be three new program--or expansion of three programs for diesel technology and the establishment of two new programs for heavy equipment operators, and that will result in 47 new

credentials being offered per year.

Virginia Highlands is the only community college in the region that offers diesel technologies that lead to academic credentials. Other existing programs, such as the one offered at Southwest Virginia Community College, are non-credit programs.

VHCC has operated these programs since 2008 at off campus locations. So these programs move on campus once construction of their new Advanced Workforce and Technology Center is complete.

The project will result in 52 additional credentials for each year. So it's 52. They'll see an increase of approximately six students enrolled in each of those programs.

So we noticed on the application that 89 percent of students enrolled in the CSC course will successfully complete and earn the credential, but a much smaller number will complete the Associate's degree.

When we asked them about that, they said that due to extremely high demand for diesel trained employees, 75 percent of the

students are employed in the field before they even complete the training. Many of them just choose to enter employment and don't continue to complete an Associate's degree. These are good paying jobs, average compensation of \$40,726 a year.

We are recommending approval of a \$202,300 grant for this project.

And our last project for consideration is from Wytheville Community College. This is for their Workforce, Education & Skills Training Center. They're requesting \$277,000 to assist them with the development of that center.

The facility is a former automotive dealership located in Marion. That was acquired by Smyth County and then they leased that facility. Smyth County leased that facility to the college.

This is going to allow the community college to open a satellite location to house those Fast Forward eligible programs for automotive, off-road diesel, and welding.

Commission funds will be used for

facility improvements and to purchase

Automotive Service Excellence tools required
to receive accreditation for the program.

Wytheville Community College has committed \$277,000 of HEETF, which is Higher Education Equipment Trust Fund, money for the project.

So their outputs will be establishing a new satellite location and serving 38 students during the first year of operation, achieving a total of 230 credentials.

Welding, just to give you an idea of their program, it's currently offered at another satellite location, the Crossroads Institute in Galax, but by locating a second program in Marion they'll be able to more effectively serve students across the entire service region. Moving to this new space will also allow the program to accommodate two additional students per year for the automotive program.

The program has support from a lot of businesses in the community--Crabtree Buick, Boone Tractor, and Smyth County Machine.

The WEST Center will provide 38 potential

1 employees for these and other regional 2 employers. 3 Staff is recommending approval for a 4 grant award up to \$277,000. This is 5 conditioned upon the Grant Director's 6 approval of final documented cost estimates 7 from vendors and contractors for equipment 8 and renovations. 9 MS. CLARK: Okay. Thank you, Vicki. 10 So you've heard the summary of the five 11 Workforce Training Program grant 12 applications. Does anyone on the committee 13 have any questions or comments about those? 14 A lot of information. 15 SENATOR RUFF: I move that they be 16 approved in a block as recommended by the 17 staff. 18 MS. CLARK: Okay. Is there a second? 19 MR. HITE: Second. 20 MS. CLARK: Any discussion? All those 21 in favor say aye. (Ayes). Any opposed? 22 (No response). Okay. Motion carries. 23 Okay. So now we move to the Talent 24 Attraction Program. Is that right? 25 MS. KIM: Okay. So there are two items

on this one, one that you heard earlier during public comment, but what I wanted to bring to your attention is the Virginia Department of Health Student Loan Repayment Program.

I wanted to just give you some background information. We had two Talent Attraction programs. One was geared towards primary healthcare professions that we ran through the Virginia Department of Health since they already had an existing program with federal and state funds.

So we added Tobacco Commission funds so that they could expand that program to those in the tobacco region for basically doctors, nurses, all the primary healthcare, mental health professionals, dentists, pharmacists.

Then we had a separate program that the Tobacco Commission ran that was for hard to fill occupations such as teachers, specific teachers, like secondary science and math teachers. There's special educator.

There's physical therapists, occupational therapists, speech therapists. So certain occupations that we had concluded were the

hardest to fill in our region.

So specifically today I wanted to call your attention to the Virginia Department of Health grant from 2022. Yeah. 2022.

We had granted them one and a half million dollars. We granted them a total of five million since 2020, but this last grant for one and a half million we ran again in 2023. We used our carry forward. But they have only awarded \$379,000 last year and \$82,000 this year.

There are several issues with this program over the last couple of years. One is that just the review process that they have and the rubric scoring and the whole process of selecting and applying and all that has a lot of issues with it, and so they were only able to award a small amount and there is still a remaining balance of \$969,000 on that grant.

Since we have paused our Talent
Attraction Program that the Tobacco
Commission is running, I am recommending
that we go ahead and rescind this remaining
balance of \$969,000 for the Department of

1 Health grant that is grant number 3937. 2 Because I think if we end up 3 reinstituting the Talent Attraction Program, 4 I think we need to revamp it a little bit, 5 maybe run that through own offices rather 6 than the Department of Health and, you know, 7 looking at that in the future. But this has 8 a remaining balance and we'd like to rescind 9 that grant. 10 That balance is \$969,000? MS. CLARK: 11 Right. It's grant 3937 to MS. KIM: 12 the Department of Health. 13 MS. CLARK: Okay. Is there--14 MS. COX: So, Stephanie, none of those 15 funds can be allocated to existing 16 recipients that are still finishing their 17 requirements? 18 MS. KIM: They already received their 19 money. 20 MS. COX: Okay. 21 MS. KIM: So the Department of Health, 22 they actually give their money on the front 23 end and there's a 24-month commitment. 24 They have all kinds of federal requirements 25 so there's all kinds of fallback if they

1 don't fulfill that. I don't think they've 2 ever had anybody default on those. 3 So the money is out the door for those 4 that have already been awarded. So this has 5 not been awarded. This would go back into 6 the education funds to be determined at some 7 future date how to spend. 8 MS. COX: Okay. 9 MS. CLARK: Final questions from the 10 Committee? 11 SENATOR RUFF: I move we rescind that 12 grant, whatever the number is. 13 MS. CLARK: \$969,000 for grant number 14 3937. Is there a second for that? 15 MR. HITE: Second. 16 MS. CLARK: All those in favor. 17 (Ayes). Any opposed? (No response). 18 Okay. 19 MS. KIM: The second action item 20 was--you heard from Mr. Simpson earlier 21 about having the exception to the Talent 22 Attraction program rules that were run 23 through the Tobacco Commission. 24 So the request is a motion to grant an 25 exception to the Talent Attraction Program

1 rules for Derick Simpson to be eligible for 2 a renewal award as a physical therapist, 3 clinical coordinator as opposed to the 4 requirement that he be a practicing physical 5 therapist. MS. CLARK: 6 Is there any questions, 7 comments, discussion? 8 MS. COX: So that's just tweaking his 9 Is that just-title? 10 Well, it's granting an MS. KIM: 11 exception to the rules because we require 12 that you be a physical therapist, 13 practicing physical therapist, and this one 14 is where he's a clinical coordinator as a 15 physical therapist. So it's slightly 16 different, which is why we're asking for an 17 exception. 18 So he explained he's MS. CLARK: 19 teaching and coordinating physical 20 therapists now and he's not acting 21 currently as a physical therapist. 22 MS. COX: Okay. So I'll make the 23 motion that we make that exception. 24 Okay. Motion has been MS. CLARK: 25 made. Is there a second?

MR. HITE: Second.

MS. CLARK: All in favor? (Ayes). Any opposed? (No response). Thank you.

SENATOR RUFF: Stephanie, while we're at that point, can we recap what we're doing for the homegrown folks. You know, at one time we offered scholarships and we went forward, then reversed that and said when they come back we'll--come back to the region that we would reward them.

Are we now doing that or are we not doing that?

MS. KIM: We are currently not doing anything for four year financial assistance. We paused the Talent Attraction Program in January of '23.

That's where we left it.

So we had gone to a loan forgiveness forgiveness--we had a loan forgiveness program for a while and then we had a scholarship with a back end incentive to come back and live and work in the region. Then we went back to loan forgiveness and then we went to this Talent Attraction Program where we were giving incentives if

they would--after they graduated if they came back to the region to work.

SENATOR RUFF: Well, we know that it's easier to keep young people in the area than it is to draw somebody from New Jersey to come down who may or may not like our area. So we need to get back into the program of if someone wants to stay and they match it up with a job here, that we ought to reward them for trying.

MS. COX: Senator Ruff, we--obviously there are--we looked at several different issues. The Committee talked about it two or three different times. So maybe it's time for a brand new program.

Could staff maybe come back with some potential recommendations to the Education Committee so that we can take a look at that.

Because I agree we need some type of program to entice and keep our folks here, keep our talent in the tobacco region, but I think that there were just some concerns with the way some of the funds were allocated in the past.

1 So is that something maybe we can look 2 at in January, Senator? 3 SENATOR RUFF: That would be a great 4 idea. 5 MS. KIM: We can definitely do that. 6 We can also work with the newly formed 7 Workforce Development Agency, who may be 8 developing programs related to talent 9 attraction. But we will seek their advice, 10 too, and work in coordination with them and 11 see if we can come back with some type of 12 program that would attract people to the 13 area to stay and live and work. 14 MS. COX: Okay. Great. Thank you. 15 MS. CLARK: Thank you. Any other 16 comments on that? 17 Okay. I think we have other business 18 on the agenda. 19 MR. VERSEN: There is no other 20 business. 21 MS. CLARK: No other business. Okay. 22 MS. HUMPHREYS: I just want to point 23 out that everyone should have reports on 24 our active education grants in Southern and 25 Southwest Virginia. Unfortunately, I

forgot to mark the active grant, education grants with Southwest Virginia, but I think if you read through the projects it will be apparent that's where they're located.

This Committee has 29 active projects putting almost \$5.8 million out into the Southern region and 18 active projects putting out \$4.2 million in the Southwest region.

MS. CLARK: Thank you. If you didn't get this sheet, just see Vicki and she can get that for you.

MS. COX: While we have a captive audience here that definitely responds to needs of their community, going back to my comment about the flaggers. There's a real issue there on the VDOT side, on the railroad side, on the utility side, on the construction project side.

You know, we know that you guys respond to the needs of employers, high growth, high demand. I'm only one vote, but I feel like if there were, you know, some applications that were brought forward to help solve that problem, then there should be several votes

1	in favor. So I just wanted to throw that
2	out there.
3	MS. CLARK: Yes. Thank you. That is
4	an excellent point.
5	Is there any public comment from the
6	floor? Would anyone like to get up and
7	speak? Okay. Hearing none, do we have a
8	motion to adjourn?
9	MS. RATLIFF: I'd make a motion.
10	MS. CLARK: Thank you. Is there a
11	second? All in favor? (Ayes). Meeting
12	adjourned.
13	
14	PROCEEDINGS CONCLUDED
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1	CERTIFICATE OF THE COURT REPORTER
2	
3	
4	I, Holly M. Bush, Notary Public for the
5	State of Virginia at Large, do hereby certify that
6	I was the Court Reporter who took down and transcribed
7	the proceedings of the Tobacco Region Revitalization
8	Commission, Education Committee meeting, when
9	held on Wednesday, October 11, 2023, at 2:45 p.m., at
10	The Inn at Blackstone, 707 Fourth Street, Blackstone,
11	Virginia.
12	I further certify this is a true and accurate
13	transcript, to the best of my ability to hear and
14	understand the proceedings.
15	Given under my hand this 6th day of November,
16	2023.
17	
18	Holly M. Bush
19	
20	My commission expires December 31, 2026.
21	Notary Registration No. 257683
22	
23	
24	
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